

# Changing Your Game

Being permanently out in front of everyone else.

Name:	Date:	Score	Past

Mindsets	1	2	3	4	5	6	7	8	9	10	11	12	Score	Past
<b>1</b> <b>No More Competition</b>	You feel increasingly threatened and intimidated by people in your industry who have new ideas.			You have lots of ideas that other people like, but you never make them practically useful.			You've been successfully utilizing a new solution, but you're afraid your competitors will steal it.			Your biggest competitors find your creativity so valuable, they are becoming your best customers and promoters.				
<b>2</b> <b>Create Massive Inequality</b>	You're increasingly angry about the disruptions to your business caused by others' new approaches and innovations.			You always feel guilty about your marketplace advantages because others don't have access to them.			Your personal philosophy is that your success depends upon everyone being successful.			Your Game Changer solution creates massive inequality that forces everyone else to transform or leave the "game."				
<b>3</b> <b>Stockpile Resources</b>	You are increasingly worried that other people are going to cheat you in business and life.			Your obsession is to get as much money as possible out of every business and personal situation.			Every business day is totally focused on achieving increasing revenue and profits — whatever it takes.			You know that greater Cash always comes from stockpiling greater Capabilities, Creativity, Credibility, Connections, and Confidence.				
<b>4</b> <b>Expand Your Freedom</b>	You are increasingly angry and bitter that your entrepreneurial career and personal life are frustrating and unrewarding.			As each year passes, you're working harder and harder so that you can retire as soon as possible from your unstimulating work.			Every year, your business and personal goals are more about expanding the quality of your lifestyle outside of work.			Your Game Changer impact continually grows from expanding your four freedoms of Time, Money, Relationship, and Purpose.				
<b>5</b> <b>Project Manager Breakthrough</b>	You continually resent having to rely on costly, disappointing employees who don't support your goals.			You avoid growing your company because you know it will make everything more confusing and complicated.			Your ideal is to have a permanently sustainable company where everybody shows up and does the job you trained them to do.			Your emerging Game Changer ideas continually multiply and become real through breakthrough project manager teamwork.				
<b>6</b> <b>Self-Managing Company®</b>	You're constantly obsessed with paying your bills, both in your business and personal life.			Business and cash flow are satisfactory, but you know things are getting worse in ways you can't control.			Your growing company keeps demanding more of your hands-on management of current cash flow activities.			Your focus, time, and energy for innovation are continually freed up because of your self-managing team.				
<b>7</b> <b>25-Year Dominance</b>	Your longest planning time frame is this week's crucial deadlines; you have no energy for thinking beyond that.			At best, you feel reasonably clear and confident about your ability to make it through the next three months.			Your company has a three-year plan for staying competitive in an unpredictably changing industry and economy.			Your Game Changer platform and positioning are so superior that they create an entirely new industry over the next 25 years.				
<b>8</b> <b>Game-Changing Community</b>	Everyone you know is complaining about how bad things are getting in their work and life.			You hang out with the same people you've known since you first started in business, and you talk mainly about past experiences.			Your goal is to always be part of the "inner circle" of the key people who control your industry.			Your ambition to be a Game Changer continually multiplies because of the increasing success of Game Changers around you.				
<b>Scorecard</b>	→ → → →				→ → → →				→ → → →					